



Open Source Intelligence (OSINT) training
for information and intelligence professionals.



Collection: Interview techniques

Introduction

- Interviews are carried out, primarily, to gather information and increase understanding. If done successfully the process can be remarkably effective. If done badly it will not only gather little or no information, but may obscure or mislead and alienate sources of valuable information.
- It is essential for today's decision makers that they have access to the latest information and that they can trust its authenticity. One of the best ways of doing this is through human contact. Professional and well practiced interview skills can improve the effectiveness of your business or organisation.

Course content

- Preparation for an interview.
- The interview environment.
- Conduct of the interview.
- Interview psychology.
- Potential problems.
- Documenting an interview.



Target audience

- This course is aimed at anyone who comes into contact with people from whom they need to gain information.
- The opportunity to collect information may occur anywhere, not just in a formal setting. Therefore, it is essential that anyone within an organisation who has the opportunity to collect information, does so effectively. This information must then be recorded correctly so that it may be used immediately for maximum advantage and benefit.

Conduct of training

- The training is conducted over two days during which a series of classroom lectures will lead to practical sessions. Participants will be given the opportunity to plan and practice their interview skills in a variety of different environments.

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